

Invest in

Vietnam

Invest in your

Future





Investment consulting | Business advisory
Corporate formation services | M&A | Tax advisory
Market research |
Payroll and human resources management

About us

ASIA BUSINESS CONSULTING is a leading full-service consulting firm in Vietnam, headquartered in Ha Noi and branch office located in Ho Chi Minh city which has set a high standard for providing innovative and effective consulting services for international and local clients.

Our company can provide a full range of practice areas including investment consulting, business structure & management, corporate establishment, mergers & acquisitions, taxation, accounting and compliance, payroll and human resources management, market research and business intelligence.

Asia Business Consulting has been supporting international and local clients for many years. We are committed to provide effective, responsive and reliable consulting services in a professional manner and enable clients to minimize administrative overhead and focus on core business activities.

Many multinational companies as well as local organizations and individuals have chosen us as their reliable partner to help them doing and growing business in Vietnam as well as expanding overseas



Our Clients

Our clients are mostly small and medium-sized enterprises and multinational corporations coming from many countries in the world such as the United States of America, Italy, the United Kingdom, Australia, Sweden, Singapore, Malaysia, Japan, the Republic of Korea, etc.

They are operating in wide range of industries including automotive, electronics, construction, consumer goods, import-export, IT and telecommunications, manufacturing, oil & gas, garments and textiles, etc.

Our Team

We are a group of qualified and experienced consulting practitioners who are capable and commit to provide high-quality work to all clients.

Before joining Asia Business Consulting, our professional team has worked for many international and local consulting firms which bring them extensive experience in delivering advisory and consulting services to both multinational and local Vietnamese clients. Furthermore, they have also built up good relationships with competent authorities at all levels, especially in dealing with the administrative procedures.

Our Team

Ms. Hoang Thu Huyen(LLB,MBA, BSc)
Founder &CEO

Huyen, the Founder and General Director of Asia Business Consulting, has more than fifteen years of experience incorporate structuring and formation, legal, tax and business management advisory, tax planning, finance management, project appraisal, and other issues related to both local Vietnamese and foreign investors in Vietnam.

Before founding Asia Business Consulting, Huyen was the Country Manager Vietnam for an international consulting firm for more than eight years and a business consultant for a leading local legal firm which is ranked one of the Legal 500 AsiaPacific. During her service in those companies, she has gain much experience in helping many multinational companies from U.S, Canada, European countries such as Italy, U.K, Germany, France, Sweden, Switzerland, Denmark, the Netherlands, Hungary, etc and other countries in the world to establish their presence and operate in Vietnam.

Based in Hanoi office, she is in charge of operations throughout the country, manages in-house lawyers, tax and accounting experts and consults directly on investment, legal and tax issues for international and local companies wishing to establish operations in Vietnam.

Huyen is also a guest speaker in seminars and events focusing on foreign direct investment and relevant regulatory issues.

She can speak English and Vietnamese.



Investment consulting | Business advisory
Corporate formation services | M&A | Tax advisory
| Market research |
Payroll and human resources management

Investment consulting

Being experienced in foreign investment consulting for many years, our professional team is strongly confident to advise and provide comprehensive services to help foreign investors to conduct business in Vietnam from its very first entry step to the exit, as well as various issues during its operation in the country.

Some of our services include:

- Pre-investment and pre-entry tax advisory and planning
- Location and investment zones identification, comparisons and advisory
- Partner due diligence, company background check and feasibility studies
- Company registration & licensing
- Investment application document drafting and negotiation
- Investment registration and appraisal
- Company registration amendment
- Acquisitions, mergers, de-mergers, consolidations, reorganizations, conversions
- Corporate re-structuring, liquidation and dissolution.

Business Advisory

We understand the challenge of conducting business in today's complex corporate environment and can help you to manage the risks and resolve problems quickly and cost effectively. Our service covers all corporate, legal, regulatory and compliance issues which affect corporations.

Some of our services include:

- Corporate Advisory Services
- Contract Drafting and Review
- Legal and Financial Due Diligence
- Relocation & Cross-border Transfers of Assets
- Structuring Transactions
- Regulatory & Compliance Reporting
- Legal Translation
- Custodian of Seals and Chops
- Negotiation and Deal Closing Support
- Work permit and Visa
- Operational advices and supports

Corporate Formation Services

Company establishment is the first way to start your journey in a new land. If you are not familiar with the local laws and procedures, it may take you more time and cost than you thought. Let us support you with our professional services.

Corporate establishment include formation of:

- Wholly Foreign Owned Enterprises
- Joint Ventures
- Limited Liability Companies
- Joint Stock Companies
- Private Companies
- Representative Offices
- Branch Offices
- Project Offices

M&A

You want to start your business with a firm position and known product on the market? Or you want to extend your market without the normal steps but robust solution? Or you want to diversify your product category in the fastest way? Let's think about M&A and think about us. With our experiences, we will study the case in all possible aspects and map a feasible tactic to archive the goal.

Some of our services include:

- Target company's general situation analysis
- Pricing mechanism analysis
- Target company's due diligence analysis
- Negotiation and deal closing support
- Securing the approvals
- Contract drafting and review
- Legal translation

Tax Advisory

Tax is always a hot issue for all investors to Vietnam. Taking advantage of our long time working in this field and close relationship with local tax authorities, we can advise and guide you through complex tax requirements in Vietnam and also keep you updated of tax related developments which may affect your business.

Our services cover all kinds of taxes below:

- Corporate Income Tax
- Personal Income Tax
- Withholding Tax
- Value Added Tax
- Foreign Contractor Tax
- Import – Export Tax
- Business Licence Tax
- Special Consumption Tax

Some of our services include:

- Tax Planning and Structuring
- Tax & Financial Due Diligence
- VAT Refund / Claim
- Tax Compliance and Trouble Shooting
- Tax Advisory Services
- HS code identification
- Proper action for each Tax request/case

Market Research

In the world economy now, diversifying supply chain and markets is becoming vital for many companies which not only want to survive but also keep fast growing. Understanding the challenge of entering a new market, Asia Business Consulting provide tailored-made market research with focused perspectives and analysis to enhance decisionmaking, performance and growth.

- Political, social, economic, compliance and operational risks
- Industry structure and trends
- Market segments, size and growth potential
- Stakeholder mapping
- Supply chain search and analysis
- Identification of Suppliers and other potential partners
- Location and Industrial Zone comparison and advisory
- Regulatory and Operational analysis
- Legal and financial due diligence
- Background check
- Feasibility Studies
- Customized research as required

Payroll and Human Resources Services

Understanding the complexity of payroll process as well as the challenge to keep up with the fast-changing regulations for any company or organization in Vietnam, we offer comprehensive solutions for payroll and human resources administration. By handing this responsibility over to us, our clients can streamline their internal HR workflow, reduce HR running cost and can ensure the confidentiality of data at the same time.

- Payroll Calculation and Processing
- Personal Income Tax Compliance
- Social Welfare Registration and Compliance
- Labor Contract Draft
- Draft and review Employee Handbook, HR policy, internal procedures and standard letters
- Technical Staff Interview and Training
- Work permit and Visa for Foreign Employees

CONTACT



Hanoi Office:

Floor 8th, Anh Minh Building, 36 Hoang Cau Str.,
Dong Da Dist., Ha Noi, Vietnam

Tel: +84 24 6688 6603

Email: hanoi@asiabizconsult.com

Ho Chi Minh City Office:

Floor 5th, PaxSky Building, 123 Nguyen Dinh Chieu Str.,
Ward 6, District 3, Ho Chi Minh City, Vietnam

Tel: +84 24 6688 6603

Email: hcm@asiabizconsult.com

